

CGSIC Industry Thoughts on PNT

J. Milton Vaughan Precision Ag/DGPS Specialist



J. Milton Vaughan



Education:

B.S. and M.S. at North Carolina State University Agronomy, Crop Science, and Plant Physiology

Experience:

Chemical Sales – Ciba/Geigy
Equipment Sales Manager - Johnson Manufacturing Company
Farming 17 years – No-Till - Row Crops and Small Grains.
Precision Ag Technology including AgLeader Yield Monitors -10 years

Trimble GPS Technology:

Sales, Support, Service, and Training – 9 years Platinum Circle Award – 4th consecutive year

State and Professional:

President - North Carolina Small Grains Growers Association (1994) Certified Crop Advisor (CCA- #21826)

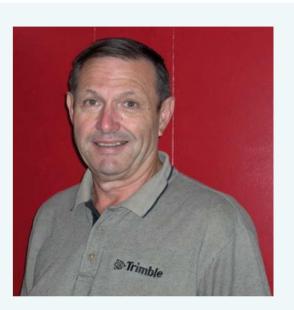
Contact:

Milton Vaughan - Crop Production Services - Unit 130 146 Ferguson Lane Murfreesboro, NC 27855

Office - 252-398-3068

Fax - 252-398-3080

Cell - 252-332-9777



J. Milton Vaughan



Agrium Retail





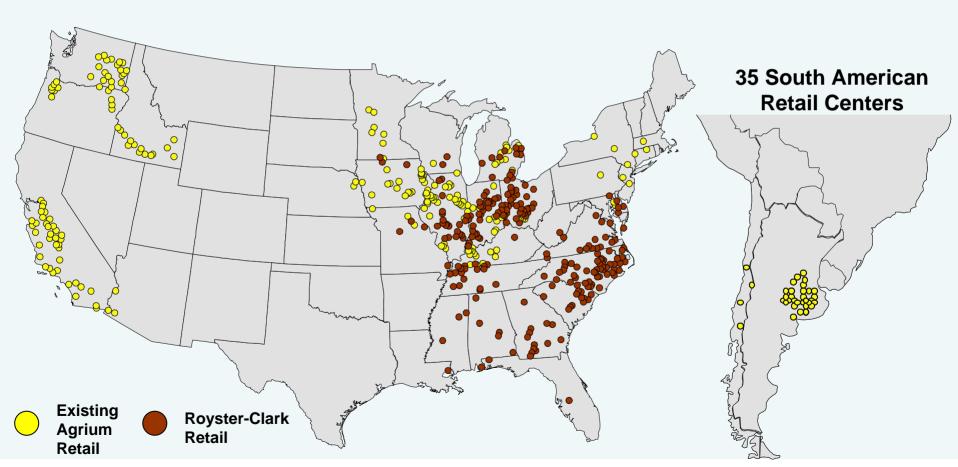


Agrium is the largest North American agricultural retailer



Agrium & Royster-Clark Retail Centers

Approximately 500 retail centers globally



Crop Production Services cares... It's our pledge!

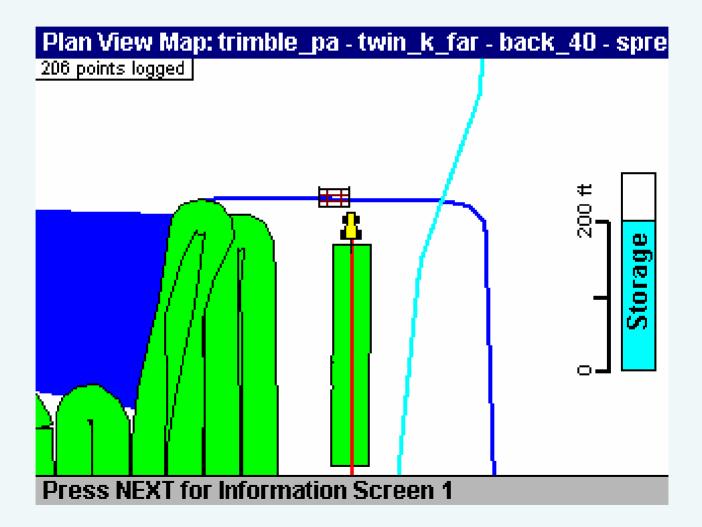
- In 2006, Crop Production Services received:
 - State National Environmental Respect Award; and
 - Region National Environmental Respect Award
- In 2006, we became a certified partner in the U.S.
 Department of Homeland Security's "Customs-Trade Partnership Against Terrorism."
- We work with industry, researchers and growers to develop best management practices (BMPs) that promote environmental and economic sustainability

Trimble AgGPS 132/332 DGPS Receiver Trimble AgGPS 50 E-Z GUIDE Plus Lightbar

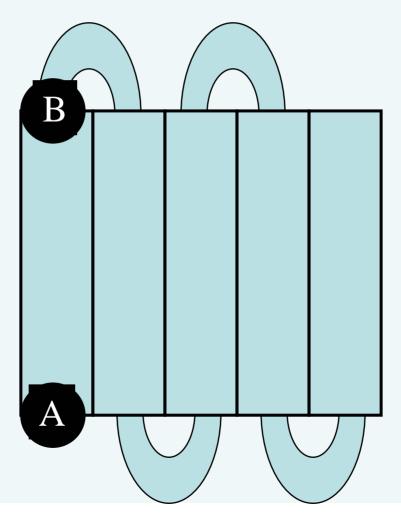




Guidance & Logging



Basic A-B



ECONOMICS OF LIGHTBARS

- TIME SAVINGS
- EQUIPMENT AND GAS SAVINGS
- ADDITIONAL ACRES PER DAY COVERED
- MATERIAL SAVINGS -LIME, FERTILIZER & CHEMICALS
- DRIVER SICK WHERE IS THE FIELD? OR FIELD NOT COMPLETE





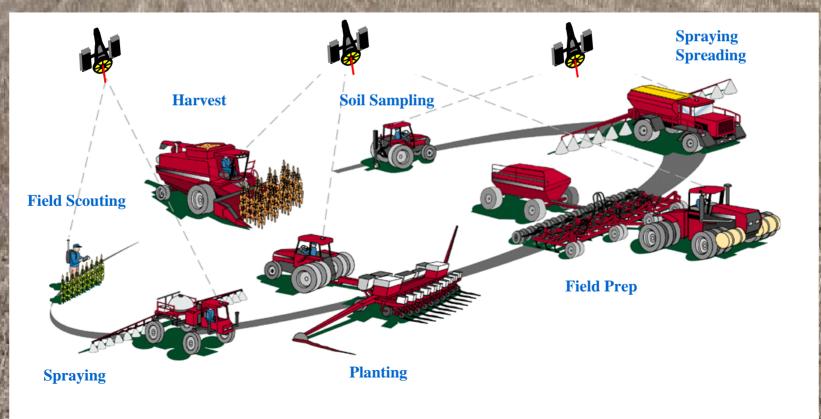






NDGPS Impact on U.S. Agriculture

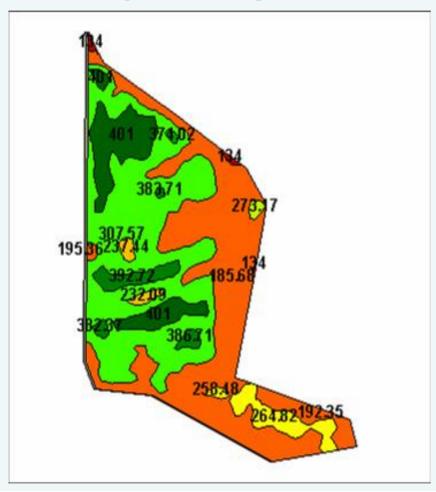
 U.S. farmers utilize NDGPS for agricultural operations throughout the entire growing season. NDGPS allow farmers to generate higher yields, lower input costs, and enable management practices that protect the environment.





Variable-Rate Applications

Prescription Map



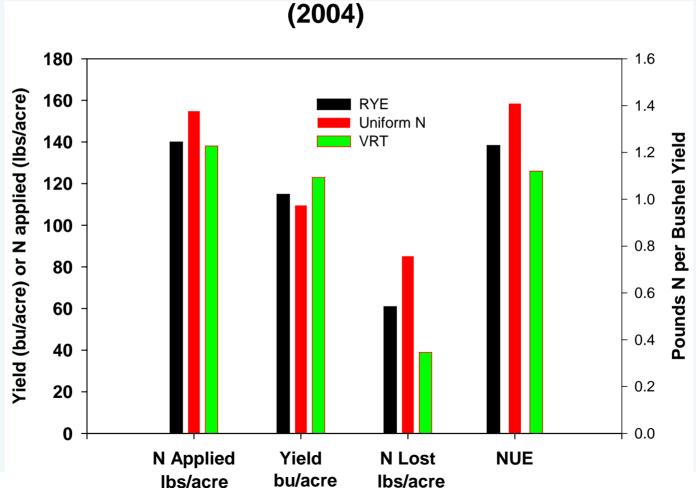
- Map based variable rate controller uses DGPS to determine position, heading and ground speed
- Prescription map determines application rate for the field location.





PrecisionAg

Effect of Nitrogen Management Systems on Amount of Nitrogen Applied, Yield, and N Use Efficiency





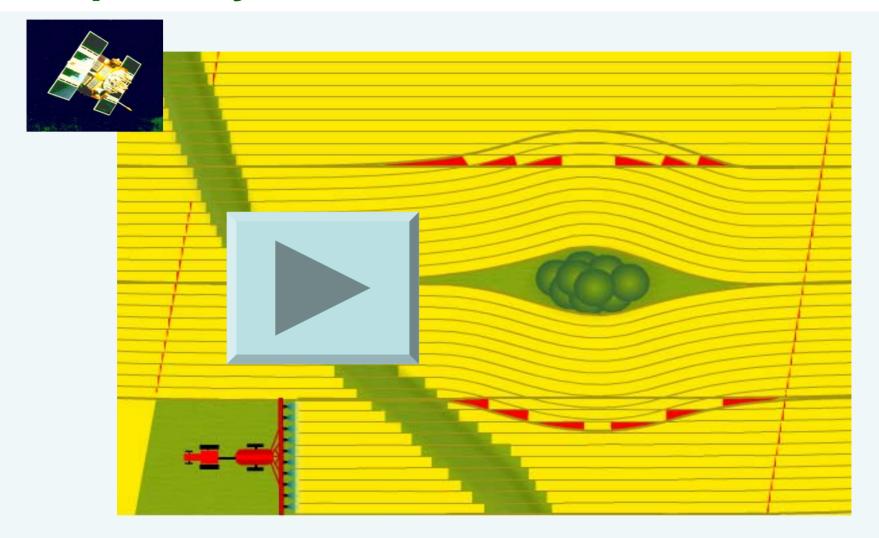
Saving Resources-Time and Fuel

- A study of 5000 acres across the southeast found that, on average, 15% of the area did not require P or K and that these areas were situated such that they could be avoided by the spreader.
- Current systems result in overlap resulting in 15% more area being covered and excess fertilizer applied.
- Eliminating these inefficiencies could reduce operator time by 1 hr and fuel use by 2 gal for each 50 acres covered.



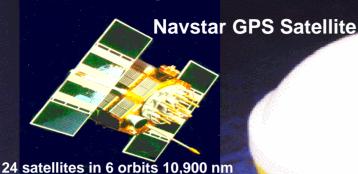


Capability of DGPS Boom Control



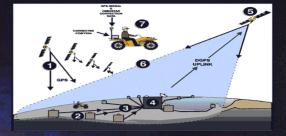
Global Positioning System

Differential GPS





Trimble



Sources for Differential Corrections in NC and VA

- Coast Guard AM Broadcast New Bern, NC; Driver, VA Kensington, SC; Greensboro, NC
- **WAAS**
- ☑ L Band satellite service OmniSTAR; John Deere



- 1. Orbital Errors Ephemeris
- 2. Clock Errors
- 3. Atmospheric Errors
- 4. Multipath Errors



Correcting Error

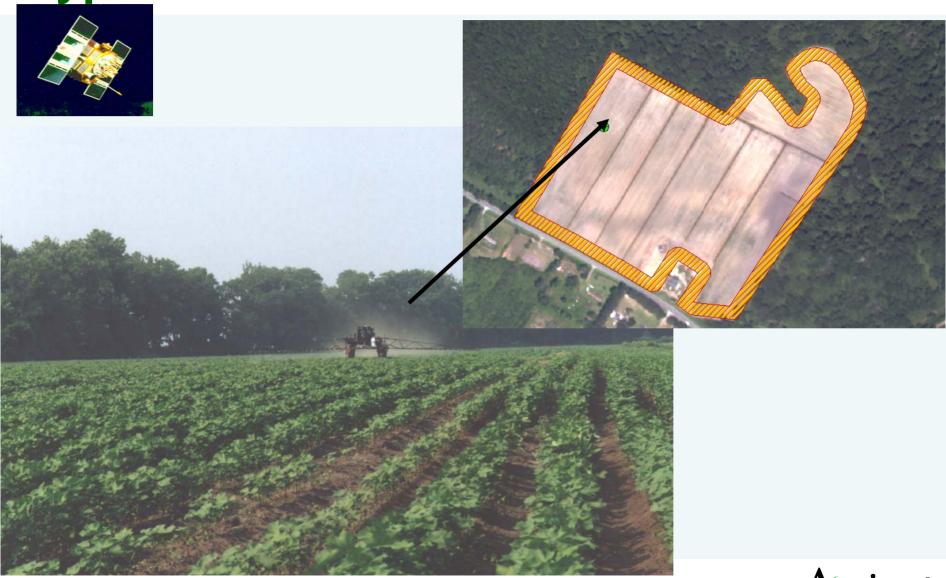
- ☑ Ground stations monitor GPS satellites and determine positioning error DIFFERENTIAL CORRECTIONS are then broadcast directly or via satellite link to a DGPS receiver to adjust the reported position
- ✓ To get the most accurate information 6-8 satellites are monitored and the "best" four used



USCG Differential Advantages

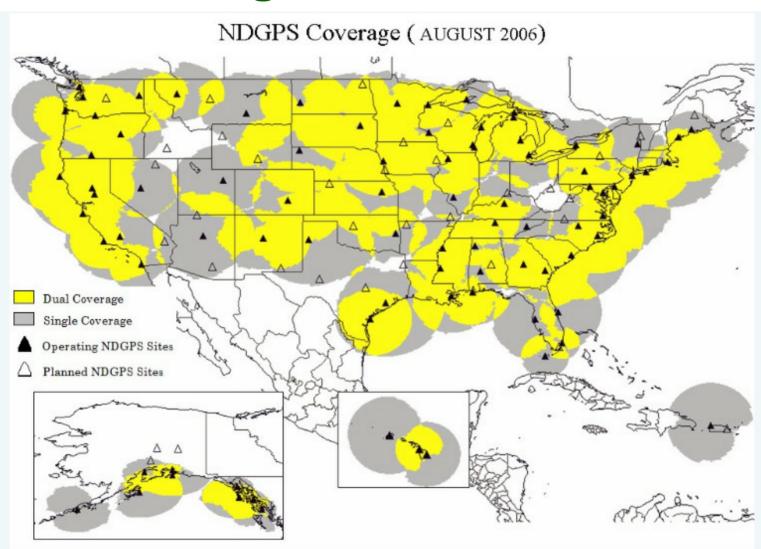
- ☑ Doesn't require line of sight wave travels between ground and ionisphere
- ✓ Not effected by plant canopy and can travel through glass, wood, and light steel
- ☑ No cost to user

Typical Field in North Carolina



Ingredients for Growth Agrium

NDPS Coverage



NDGPS

Extending Coastal **Differenial GPS** Benefits to the Nation's Heartland



Cotton Yield Monitor





Ingredients for Growth Agrium





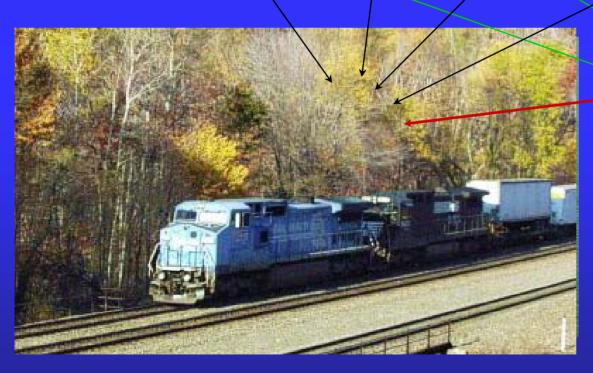


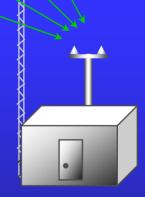


Differential GPS (DGPS)

Federal Railroad

Administration





Reference Station

9/20/2004



NDGPS Use in Positive Train Control

Federal
Railroad
Administration

- Provides Situational Awareness
- Prevents accidents, saving over \$60 million per year
- Reduces fuel consumption by better pacing trains



- Increases rail line capacity through closer train spacing, thus reducing the need for additional capital investment in plant and equipment.
- Independent estimates indicate that NDGPS used in a full PTC system will save the railroads and shippers between 2 to 4 billion dollars per year.



Virginia International Terminals Portsmouth, VA



Using DGPS from Driver, Virginia - USCG Beacon

Integration of NDGPS Throughout The United States



- Major cell phone providers are adapting DPGS for emergency services
- USCG Beacons are a superior source of correction in Urban landscapes







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Thank YOU for "YOUR TIME"

If I can Help —Please call



J. Milton Vaughan

Cell: 252-332-9777

Email: mvaughan@coastalnet.com

